Services for Individuals with Disabilities

Consistent with our primary funding focus, the Foundation supported a wide range of programs for individuals with disabilities - programs for the visually impaired, support for the mentally ill, special education advocacy, equipment for the hearing impaired and housing services. All funded programs share the Foundation's goal of providing services in an environment that emphasizes the dignity of every person, and creating opportunities for people with disabilities to be part of their general communities.

ABVI/Goodwill Industries of Greater Rochester

\$28,000 for the Kid Connect year round program for visually impaired children

Advocacy Center

\$10,000 for the Developmental Disabilities Program and

\$25,000 for office relocation and site renovations

AIDS Rochester

\$12,500 for the harm reduction/needle exchange program

ARC of Ontario County

\$200,000 for facility expansion and renovation

Continuing Developmental Services (CDS)

\$20,000 for Creative Arts Wellness Program

Community Place of Rochester

\$25,000 for facility improvements at site for developmentally disabled

Compeer, Inc.

\$20,000 for Skillbuilders program for mentally ill individuals

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\$10,000 for facility renovations for medically frail infants

DePaul (Parkside Adult Home)

\$100,000 for building renovations at residential facility for mentally ill adults

Hope Hall

\$50,000 for school building renovations

Lifespan/Al Sigl Partner Agencies

\$125,000 for Future Care Planning Service for the disabled and their aging caregivers

Melissa's Living Legacy Foundation

\$20,000 for a website for teens with cancer

Mental Health Association

\$5,300 to set up a self-help directory database

Otetiana Council, Boy Scouts of America

\$10,000 for special scouting program for disabled youth

Oxford House

\$4,000 for recovery house startups in Rochester area

PILOR (Public Interest Law Office of Rochester)

\$25,000 for Special Education Advocacy Project

Rochester Rehabilitation Center, Inc.

\$25,000 for IT2 career training program

Rochester School for the Deaf

\$63,000 to build high school science lab

School of the Holy Childhood

\$25,000 for information technology upgrades

SHHH (Self Help for Hard of Hearing People)

\$3,000 for equipment for the hearing impaired

SUNY College at Brockport

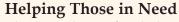
 $\$7,\!500$ for Camp Abilities 2002 for blind and visually impaired youth

Upstate Guide Dog Association, Inc. \$20,000 for a home-based puppy raising/training program

\$20,000 for a nome-based puppy raising/ training

Urban League of Rochester EDC

\$20,000 to develop and operate housing options for the disabled



The Foundation funded a variety of programs providing assistance to individuals and families in the community. The programs share the Foundation's goal of helping individuals grow and develop their

full potential and lead healthy, productive lives.

Catholic Family Center

\$20,000 for information technology upgrades

Chances & Changes

\$5,000 for renovations to battered women's shelter

Family Service of Rochester

\$15,000 for information technology upgrades

Greenacres of Rochester, NY, Inc. \$25,000 for renovation to community



Senior Services/Health Care

The Golisano Foundation supported several programs designed to help senior citizens remain independent in their homes and comforable in assisted living arrangements. The Foundation also funded health care services for those who are sick and may be without support from family or friends.

Catholic Family Center

\$15,000 for Homeworks - maintenance and repair services for seniors

Mercy Center with the Aging

\$22,800 for Caring for an Aging Loved One Program

Senior Action Plan

\$5,000 to update planning study for senior services

Sisters of Mercy

\$5,000 for the installation of an emergency generator at senior site

Sisters Care

\$5,000 for home health aide program for frail seniors and disabled individuals

Education/Prevention

Education and learning takes many forms - from the more traditional institutes of higher education to community-based programs that strengthen and support families. Last year, the Golisano Foundation supported a variety of "educational" programs designed to enhance individual achievement, teach new skills,

and help young people make positive, healthy choices.

Ad Council of Rochester

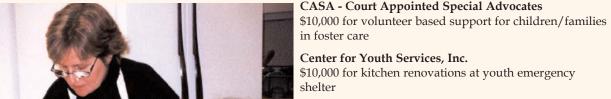
\$10,000 for the Ad Council Academy

Adoption Resource Network

\$20,000 for adoption support and education services

Big Brothers/Big Sisters

\$10,000 for community/school based mentoring for at risk youth



Partners in Community Development \$5,000 for Project Earns, youth development program

Rochester Grantmakers Forum

\$10,000 for Rochester Effectiveness Partnership

Roberts Wesleyan College

\$133,500 to support social enterprise services and training institute





Golisano Foundation Annual Report 2002 Director's Message - 1st Draft

With the advent of the Americans with Disabilities Act more than a decade ago, businesses, educational institutions and recreational facilities began making changes that would allow people with disabilities to more fully participate in the everyday life of their community.

Even before implementation of ADA, the Golisano Foundation had been working to improve the quality of life for people with disabilities by strategically directing a majority of its charitable grants to local agencies that serve this population.

Working together, the Foundation and agencies renovated schools and residences, created new programs to expand training and educational opportunities, and initiated innovative services to further reduce barriers to education, employment and recreational activities.

While many basic needs are now being met, there is still much to be done to ensure that those with disabilities are fully integrated into the community. To that end, the Foundation recognizes that is it time to expand its support to organizations outside the "disability umbrella" to guarantee that they, too, are accessible to people with disabilities.

In the coming year, the Golisano Foundation will seek out opportunities to go beyond ADA in fostering full participation of people with disabilities in all aspects of society. In conversations with local agency leaders, we've been inspired by their increased awareness of what still needs to be done and their creative ideas for meeting those needs.

This year, the Foundation will explore membership in the Disability Funders Network, which provides links to professional development workshops, information about policy changes affecting people with disabilities and funding initiatives throughout the country.

We will be able to share this information with local agencies, and encourage partnerships and collaboration between those who provide direct service to those with disabilities and those who traditionally have served the broader community.

Together, we can make our dream of full inclusiveness in our community a reality.

Ann Costello, Director

About the Golisano Foundation

Purpose

The Golisano Foundation seeks to be a proactive partner with providers, organizations and the community to create an environment of dignity and care for those in need, particularly disabled individuals and their families.

The Golisano Foundation is primarily interested in funding programs that will have a long lasting, positive impact in the area of disabilities. The Foundation's definition of "disability" is quite broad, covering a wide range of conditions and circumstances including persons with developmental disabilities, mental illness, learning disabilities, neurological disorders and health related conditions.

Primary Funding Interests

The Foundation's financial resources will be targeted to:

- --Programs and initiatives that result in long lasting, positive impact in the area of disabilities.
- --Programs that create opportunities for people with disabilities to be part of the typical communities and have choices about the nature and level of participation in those communities.
- --Programs that help people with disabilities achieve their maximum potential through increased self-determination, independence, productivity and integration in all facets of life.
- --Innovative endeavors in the disabilities field, driven by the spirit and characteristics of social entrepreneurship. (Contact Foundation office for more detailed information).

Other Funding Interests With limited and targeted funds, the Foundation will consider funding a program in a field other than disabilities if it demonstrates positive results and is supportive of participation by people with disabilities. Applicants should call the Foundation office for further clarification.

Geographical Distribution of Grants Primarily, the Rochester Metropolitan Area. Grants may be considered for programs in surrounding counties addressing the Foundation's primary funding interest.

Eligibility/Limitations Must be a 501© (3) organization whose activities and programs meet the Foundation's philanthropic priority areas. The Golisano Foundation does not generally contribute to endowments, fund raising events, grants to individuals, fellowships, medical research, municipal programs.

Financial Summary for Fiscal Year 2001

Total Assets: \$22 million

Total Grant Distribution: \$1.2 million (with 72% to disability services)

Total Number of Grants: 41

Largest Grant: \$200,000 Smallest Grant: \$3,000 Average or Typical Grant Range: \$10,000 - \$30,000

Application Procedures

Initial Approach: If applicant is confident that request falls within the Foundation's primary area of funding, send a proposal using Common Application Form; otherwise, respective applicants are encouraged to call for further clarification. **Form of Funding Request:** 2 copies of Common Application Form included in the Guide; 2 copies of most recent audited financial reports. Applicants may be contacted for additional information.

Personal Conferences Permitted: Yes, by invitation.

Proposal Deadlines: Applications must be received four weeks prior to each board meeting to be considered by the board in that quarter.

Acknowledgement of Proposal: Yes

Board/Committee Meeting Dates: Quarterly (generally the 4th Wednesday in January, April, July, October).

Final Notification: Within two weeks of board meeting.

Trustees

Gloria A. Austin Ann Costello, Director

G. Thomas Clark

B. Thomas Golisano

David A. Still, Fishers Asset Management
Lynn Staly, Administrative Assistant

Nancy N. Koch James D. Murray

Margaret E. Raymond

One Fishers Road Pittsford, New York 14534 585-340-1203

golisanofoundation.org

GOLISANO FOUNDATION

2001-2002 Annual Report