

The cover features a dark blue background with a subtle sunburst pattern. A central vertical stripe is composed of a green section, a white section, and a light grey section. The text is positioned on the right side of the cover.

GOLISANO
FOUNDATION

2005

ANNUAL REPORT



MISSION

The B. Thomas Golisano Foundation is interested in funding programs that will help individuals with developmental disabilities achieve their maximum potentials by integrating independence, self-determination, and productivity into all facets of their lives.

The Golisano Foundation will serve as a proactive partner with service providers, organizations, and the community. Together, we will:

- Enable those with disabilities to more fully participate in the life of the community
- Create an environment of dignity and care for disabled individuals and their families.

ABOUT THE GOLISANO FOUNDATION

PRIMARY FUNDING INTERESTS

- Programs and services for individuals with developmental disabilities such as mental retardation, cerebral palsy, epilepsy, and autism. Organizations providing services for those with similar conditions (e.g. those who are blind and deaf, have traumatic brain injury, or have other cognitive and mobility impairments) will also be considered.
- Programs that will have a long lasting, positive impact on the lives of the developmentally disabled.
- Programs that create and promote opportunities for those with developmental disabilities; that enable them to become active members of their community and that allow them to have choices about the nature and level of their participation in their community.

OTHER FUNDING INTERESTS

With limited and targeted funds, the Golisano Foundation may consider grant proposals for disability programs other than those for the developmentally disabled. Applicants are welcomed to contact the Foundation office for further clarification.

GRANTS SUMMARY

Year-ended October 31, 2005

Total Grant Distribution: \$867,916

Total Number of Grants: 48

Largest Grant: \$150,000

Smallest Grant: \$2,500

Average or Typical Grant Range: \$10,000 — \$30,000

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FOR 20 YEARS, THE FOUNDATION HAS
SUPPORTED PROGRAMS FOR INDIVIDUALS WITH
DISABILITIES TO ENSURE ACTIVE INVOLVEMENT
AND GREATER INDEPENDENCE.”



DIRECTOR'S REPORT 2005

With an initial gift of \$90,000 in 1985, Tom Golisano launched his first philanthropic endeavor by establishing the B. Thomas Golisano Foundation. This year, the Golisano Foundation marks its 20th anniversary. Since its inception, the Foundation has provided support to more than 200 organizations serving the developmentally disabled and their families. Over the last 20 years, the Golisano Foundation has awarded approximately \$9 million in grants to not-for-profit organizations in the greater Rochester area.

To celebrate the Foundation's 20th anniversary, the Foundation trustees toured six programs at local agencies funded by Foundation grants. The tour, which took place on Wednesday, July 27, 2005, ended with a picnic celebration at Al Sigl Center for agencies and friends. "The Foundation is committed to helping create an environment of dignity for people with disabilities," said Golisano. "Everyone should have an opportunity to be treated with respect. I believe that if you can run, then you should take care of those who can only walk. I'm proud of the dedication our Foundation trustees and staff show to the people in the community who need our help."

The Al Sigl Center and its eight partner agencies have received significant support from the Golisano Foundation. Al Sigl Center President Dan Meyers says, "The Golisano Foundation demonstrates its proactive generosity to children and adults with disabilities by what they do and how they do it. They bring great strength to the work of helping folks with disabilities succeed, but they do not overwhelm. They partner with providers to build up the people and the services they fund. They show a singular wisdom in their gifts. They innovate to create new solutions, greater opportunities and increased independence for people with focus on abilities."

The trustees of the Golisano Foundation, in conjunction with the organization's 20th anniversary, reaffirmed their mission, declaring that as the Foundation focuses on programs serving the developmentally disabled, it will serve as a proactive partner with service providers, organizations and the community to enable those with disabilities to more fully participate in the life of the community. For 20 years, the Foundation has supported programs for individuals with disabilities to ensure active involvement, greater independence and increased productivity.

An employment program operated by Continuing Developmental Services (CDS) receives funding from the Golisano Foundation. Through the program, 21 people with disabilities are employed in CDS's new spice packaging facility at Unistel's training and manufacturing site. Marlene, 47, is one of the employees. "One of my favorite jobs is working in CDS's spice room, bottling and labeling containers. I have learned many different jobs here at CDS," Marlene explains.



Marlene is among thousands of people who have benefited from programs funded by the Golisano Foundation. The Foundation depends on strong collaborative partnerships with non-profit agencies that support the disabled. With support from the Foundation, dedicated agency staff work hand-in-hand with determined and courageous clients and their families to overcome obstacles that prevent them from fully participating in all aspects of community life.

The 20th anniversary of the Golisano Foundation coincides with the 15th anniversary of the signing of the Americans with Disabilities Act (ADA), a federal law prohibiting discrimination against people who are disabled – an important milestone in the historic struggle against discrimination, segregation and isolation of the disabled.



As we celebrate individual successes, applaud legislative progress, marvel at technological innovation, and apply lessons learned from the past, let us continue to move forward and create a future that embraces all people, regardless of ability. Let us take to heart and put into action the fundamental principles of Partners in Policymaking, an innovative, leadership training program for persons with disabilities and their families – that people with disabilities, like all people, need to: be seen as people first, experience love and friendship, be treated with respect and dignity, make choices and exercise their rights, learn skills that allow them to participate as valued members of their communities, have a decent and appropriate place to live, have meaningful employment and have opportunities to continue learning throughout their lives.

Ann Costello, Director



2005 GRANT SUMMARY

CHILDREN AND YOUTH PROGRAMS

Andrews House (Sisters of Mercy)

\$18,000 for staff support for infants/children with special needs.

ARC of Wayne County

\$8,150 for adaptive equipment for children's playground.

Camp Abilities

\$2,500 for a summer camp for blind and visually impaired youth.

CAP (Children Awaiting Parents)

\$25,000 for "One Child at a Time" adoption program for disabled children.

Coalition to Prevent Lead Poisoning

\$25,000 for childhood lead poisoning prevention.

Cobblestone Arts Center

\$8,000 for summer music and dance programs for youth with disabilities.

Compeer

\$25,000 for mentoring program for developmentally disabled youth.

Daystar

\$2,500 for music therapy program for infants with special needs.

Greater Rochester Spina Bifida

\$5,000 for the Youth Adventurers Peer Mentor Program for teens with spina bifida.

Happiness House / FL Cerebral Palsy

\$104,400 for facility construction and renovation to support programs for disabled children and adults.

\$5,264 Emergency Family Assistance Fund.

Hope Hall

\$5,264 Emergency Family Assistance Fund.

Mary Cariola Children's Center

\$5,264 Emergency Family Assistance Fund.

Rochester Ice Cats

\$4,000 for ice hockey program for developmentally disabled children and youth.

School of the Holy Childhood

\$5,264 Emergency Family Assistance Fund.

Stepping Stones Learning Center

\$20,000 for education and support programs for families of children with autism.

ADULT AND FAMILY SUPPORT SERVICES

Advocacy Center (The)

\$20,000 for the Developmental Disabilities Advocacy Program.

\$5,264 Emergency Family Assistance Fund.

ARC of Monroe County

\$5,264 Emergency Family Assistance Fund.

ARC of Ontario County

\$5,264 Emergency Family Assistance Fund.

Continuing Development Services

\$30,000 for expansion of Unistel spice production and employment center for the developmentally disabled.

\$5,264 Emergency Family Assistance Fund.

CP Rochester

\$5,264 Emergency Family Assistance Fund.

Dazzle Theatre of Visual & Performing Arts

\$10,000 for lighting/sound system for art and drama therapy programs for the disabled.

\$5,264 Emergency Family Assistance Fund.

Empire Justice Center (formerly PILOR)

\$25,000 for the Disability Rights Advocacy Project.

Epilepsy Foundation

\$4,850 for facility renovation for client services.

\$5,264 Emergency Family Assistance Fund.

EquiCenter

\$12,000 for therapeutic riding program for disabled youth and adults.

Heritage Christian Services

\$150,000 for Telemedicine Collaborative to improve healthcare services for individuals with developmental disabilities (collaborative partner agencies include Mary Cariola Children's Center, Monroe ARC, Lifetime Assistance, Continuing Developmental Services and Heritage Christian Services).

\$5,264 Emergency Family Assistance Fund.

LIFESPAN

\$5,264 Emergency Family Assistance Fund.

LIFESPAN / Al Sigl Partner Agencies

\$75,000 for Future Care Planning Services to assist aging parents of adult children with developmental disabilities.

Lifetime Assistance

\$20,000 for the Healthy Living Program for adults with developmental disabilities.

\$5,264 Emergency Family Assistance Fund.

Medical Motor Services

\$5,264 Emergency Family Assistance Fund.

National Multiple Sclerosis Society

\$5,264 Emergency Family Assistance Fund.

Rochester Hearing and Speech Center

\$5,264 Emergency Family Assistance Fund.

Rochester Museum & Science Center

\$6,000 Community Partner Pass Program for the disabled.

Rochester Rehabilitation Center

\$75,000 for renovations to the Out-Source employment facility.

\$5,264 Emergency Family Assistance Fund.

Shepherd Home

\$5,000 for equipment and supplies for hospice home.

Traveling Cabaret of Irondequoit

\$3,500 for music and dance performances for the disabled.

Urban League of Rochester

\$75,000 to expand services within the Developmental Disabilities Services Department.

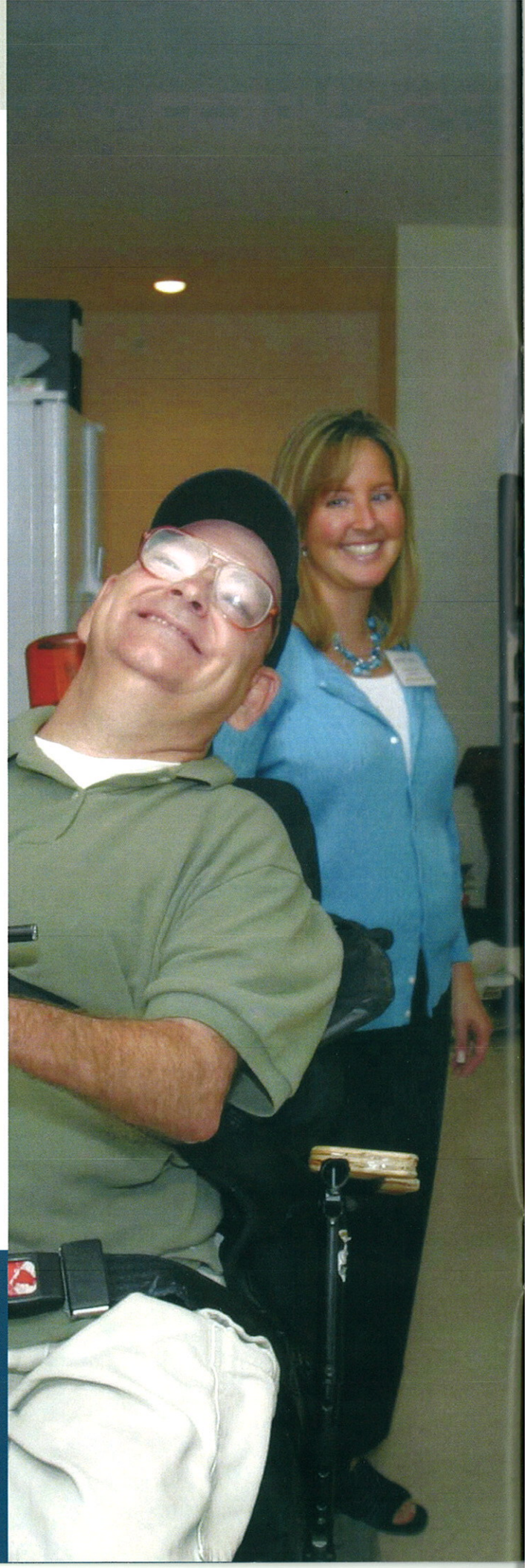
\$5,264 Emergency Family Assistance Fund.

COMMUNITY SERVICES**Ad Council of Rochester**

\$4,000 for marketing and communications support for non-profits including the promotional material for Future Care Planning Services for the disabled.

Rochester Grantmakers Forum

\$2,500 for WILLpower, a community education program to increase charitable giving.



HOW TO APPLY

APPLICATION PROCEDURES

Initial Approach

If applicants believe that their request falls within the scope of the Foundation's primary funding interest for the developmentally disabled, they should send a grant proposal to the Golisano Foundation using the Common Application Form. Copies of the Form are available at the Foundation office or may be downloaded from Foundation's website. Applicants are encouraged to call the Foundation office for clarification.

Form of Funding Request

a) Two (2) copies of the Common Application Form (which can be downloaded from the Foundation's website); b) two (2) copies of the most recent audited financial report and/or Form 990, and c) one (1) copy of the agency's 501 (c)(3) tax-exempt verification form. Applicants may be contacted for additional information.

Geographical Distribution of Grants

The Foundation's geographic target area for grant contributions is the Rochester/Monroe County area. Grants also are considered for programs addressing the Foundation's funding interests in the contiguous counties.

Eligibility/Limitations

The requesting organization must be a 501 (c)(3) organization whose programs meet the Golisano Foundation's philanthropic priorities. The Golisano Foundation does not contribute to endowments, fund raising events, individuals requesting grants, fellowships, medical research or municipal programs.

Personal Conferences

Yes, upon invitation.

Proposal Deadlines

Applications must be received at the Foundation office four (4) weeks prior to the quarterly board meeting to be considered in that quarter.

Acknowledgement of Proposal

Receipt of the application will be acknowledged and correspondence sent if additional information is necessary.

Board Meeting Dates

Board meetings are generally the 4th Wednesday of January, April, July and October.

Decision Notification

Within one week of the board meeting.

"IF YOU CAN DREAM IT, YOU CAN DO IT."

Walt Disney

Enabling those with developmental disabilities to more fully participate in the life of the community is an ongoing goal of the Golisano Foundation. In 2005, the Golisano Foundation supported a variety of programs for individuals with disabilities to ensure active involvement, greater independence and increased productivity – programs that support legal and educational advocacy, expand employment opportunities, offer housing options and support services, organize summer camps and recreational activities as well as planning services for older individuals with disabilities and their aging caregivers. With financial support from the Foundation, dedicated agency staff works hand-in-hand with determined and courageous clients and their families to achieve their dreams and live meaningful lives.

