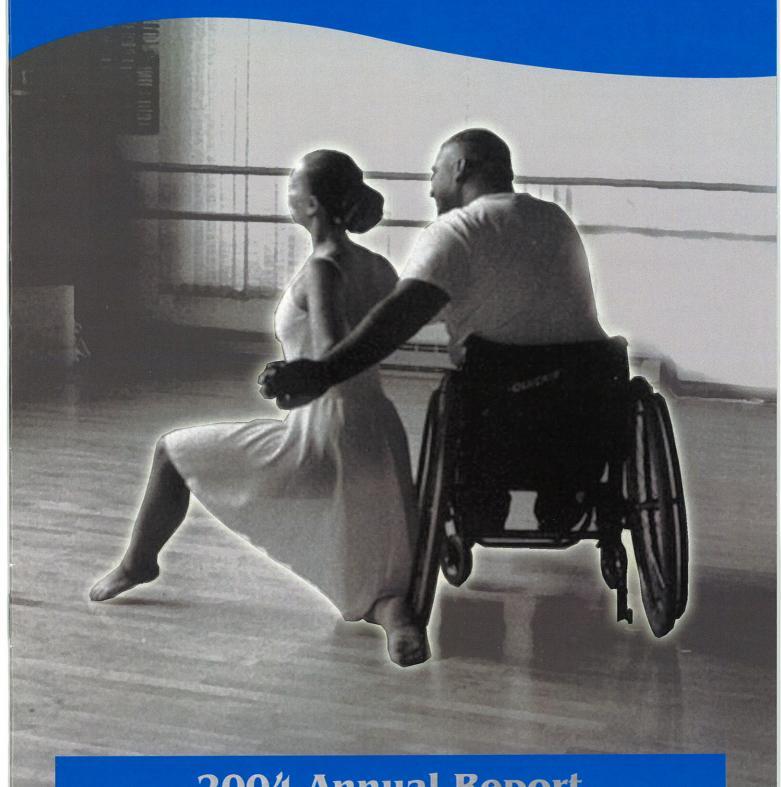
GOLISANO **FOUNDATION**



2004 Annual Report

Mission

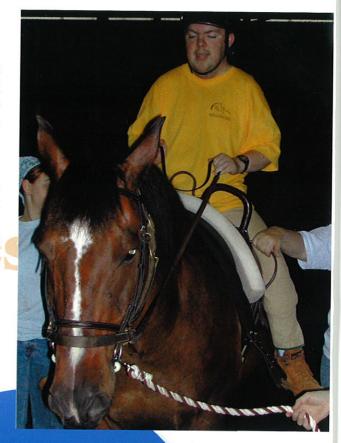


The Golisano Foundation is interested in funding programs that will help individuals with developmental disabilities to achieve their maximum potentials by integrating independence, self-determination, and productivity into all facets of their lives.

Our primary focus is centered on programs and services for individuals with developmental disabilities such as mental retardation, cerebral palsy, epilepsy, and autism. The Golisano Foundation seeks to be a proactive partner with service providers, organizations, and the community at large in order to create an evironment of dignity and care for disabled individuals and their families.

Organizations providing services for those with similar conditions (e.g. those who are blind and deaf, have traumatic brain injury, or have other cognitive and mobility impairments) will also be considered.

The Golisano Foundation is interested in funding programs that have a lasting and positive impact on the lives of the developmentally disabled. Of particular interest are programs that enable the developmentally disabled to become more active members of the community.



Senior Support Services

In 2004, the Golisano Foundation supported programs that provided support and comfort to the sick and terminally ill, and offered education and training services to families to help seniors remain independent in their homes.

Alzheimer's Association

\$10,000 for the Hallway of Hope, Alzheimer support services and education

Mount Carmel House Inc.

\$5,000 for roof replacement on hospice house



Community Development and Prevention Services

Various types of programs are necessary in order to nurture and build strong communities. Learning takes many forms – from traditional institutes of higher education

to community-based programs that teach prevention and life skills. Last year, the Golisano Foundation supported the following programs in an effort to increase training opportunities for local non-profit agencies as well as assist young people in making positive choices that lead to productive lives.

Ad Council of Rochester

\$5,000 for marketing and communication training for non-profit organizations

Big Brothers/Big Sisters

\$10,000 for community and school-based mentoring program for at-risk youth

Center for Youth Services

\$10,000 for transitional living program for homeless and runaway youth

Institute for Social Entrepreneurship, Roberts Wesleyan College

\$133,375 to support the Institute for Social Entrepreneurship, training and community development services

Financial Summary for Fiscal Year 2004

Total Assets: \$23,400,400

Total Grant Distributions: \$1,223,175 (with 86% to disability services)

Total Number of Grants: 38
Largest Grant: \$150,000
Smallest Grant: \$2,500
Average Grant: \$10,000 - \$30,000

Geographic Distribution of Grants

The Foundation's primary focus for its grants is the Rochester/Monroe County area. Grants are considered for programs addressing the Golisano Foundation's funding interests in the contiguous counties.

Eligibility and Limitations

The requesting organization must be a 501(c)(3) tax-exempt organization, whose programs meet the Golisano Foundation's philanthropic priorities. The Golisano Foundation does not contribute to endowments, fund raising events, individuals requesting grants, fellowships, medical research or municipal programs.

Application Procedures

Initial Approach: If applicants believe that their requests fall within the scope of the Foundation's primary funding interests, they should send their grant proposals using the Common Application Form. Applicants are encouraged to call the Foundation office for clarification.

Form of Funding Request: a) Two (2) copies of the Common Application form (can be downloaded from the Foundation's website); b) two (2) copies of the organization's most recently audited financial statement and/or Form 990, and c) one (1) copy of the agency's 501(c)(3) tax-exempt verification form. Applicants may be contacted for additional information.

Personal Conferences: Yes, upon invitation.

Proposal Deadlines: Applications must be received at the Golisano Foundation office four weeks prior to the quarterly board meeting to be considered in that quarter. Receipt of the application will be acknowledged and correspondence sent if additional information is necessary. Notification of a decision on proposals is generally within one week of the board meeting.

Board Meeting Dates: Meetings are generally held on the 4th Wednesday in January, April, July and October.

Other Funding Interests: With limited and targeted funds, the Foundation may consider proposals for disability programs other than those for the developmentally disabled. Contact the Foundation office for clarification.

Trustees

Gloria A. Austin G. Thomas Clark B. Thomas Golisano Nancy N. Koch Patricia Malgieri James D. Murray



The B. Thomas Golisano Foundation c/o Fishers Asset Management One Fishers Road Pittsford, NY 14534 585-340-1203 www.golisanofoundation.org

Staff

Ann Costello

Director

David Still

Fishers Asset Mgmt.

Rosanne Burris

Administration